

### The Contractor's Newspaper

#### 2018-2019

**Print Advertising Rates** Effective September 1, 2018

Rates are net and payable within 30 days. All advertising originating outside the US and Canada must be prepaid.

## **National Edition**

AHR Expo Report 1st Quarter - February Pub. A/C & Refrigeration 2nd Quarter - May Pub. IAQ. Ductless Splits 3rd Quarter - August Pub. Energy & Heating 4th Quarter - November Pub.

# **National Advertising Rates**

Single Page ......\$10,171 (reg. \$15,827\*) Junior Page......\$7,137 (reg. \$11,096\*) Half Page......\$6,188 (reg. \$9,633\*) **Double Truck Quoted Upon Request** 

\*Prices based on lowest earned rate for all 19 editions.

#### **National Color Rates**

| Process color / Single Page              | \$995 |
|--|-------|
| One standard color (Red or Blue) & black | \$265 |
| Two standard colors (Red & Blue) & black | \$495 |



#### **Regional Editions - Monthly**

| Alabama          | Empire          | Louisiana/MS   |
|------------------|-----------------|----------------|
| Arkansas-qtly    | Florida         | Mid Atlantic   |
| Bluegrass        | Georgia         | New England    |
| Carolina         | Great Lakes     | Tennessee-qtly |
| Chicagoland-qtly | Keystone Garden | Texas-qtly     |

#### **Western Region Editions - Quarterly**

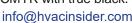
These additional Regions available during each National quarterly mailing. Applicable Regional Rates will apply.



- Goldenwest
- Southwest
- Great Plains
- Pacific Northwest

## **Insider Specifications**

We prefer PDF files containing hi-res art created for newsprint. 300 DPI @ 100% CMYK with true black.



Double Truck 211/4 " w X 14" d

Full Page 9¾" w X 14" d

JR Page 7¾" w X 10½" d

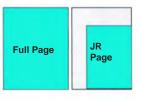
JR Pg Vertical 5¾" w X 14" d

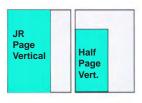
1/2 Page Vertical 5¾" w X 11½" d

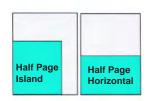
1/2 Pg Island 7¾" w X 8¾" d

1/2 Pg Horizontal 9¾" w X 7" d









### **Regional Advertising Rates**

Any single publication - each insertion billed net @

| Contract                   | 1-5      | months       | 6-11     | months       | 12 r     | nonths     |
|----------------------------|----------|--------------|----------|--------------|----------|------------|
| Double Truck               | \$       | 2,288        | \$       | 2,107        | \$       | 1,937      |
| Single Page<br>Junior Page | \$<br>\$ | 1,135<br>799 | \$<br>\$ | 1,046<br>735 | \$<br>\$ | 960<br>678 |
| Half Page                  | \$       | 692          | \$       | 637          | \$       | 587        |

Any two publications - each insertion billed net @

| Contract  | 1-5 ı          | months                       | 6-11           | months                     | 12 r       | nonths                     |
|---|----------------|------------------------------|----------------|----------------------------|------------|----------------------------|
| Double Truck<br>Single Page<br>Junior Page<br>Half Page | \$<br>\$<br>\$ | 2,128<br>1,054<br>742<br>644 | \$<br>\$<br>\$ | 1,957<br>972<br>683<br>593 | \$\$\$\$\$ | 1,802<br>896<br>622<br>545 |

Any three or more publications - each billed net @

| Contract                   | 1-5 เ    | months       | 6-11     | months       | 12 n    | nonths       |
|----------------------------|----------|--------------|----------|--------------|---------|--------------|
| Double Truck               |          | 1,978<br>982 | \$       | 1,820<br>905 | \$      | 1,677<br>833 |
| Single Page<br>Junior Page | \$<br>\$ | 902<br>690   | \$<br>\$ | 634          | Ф<br>\$ | 033<br>584   |
| Half Page                  | \$       | 600          | \$       | 552          | \$      | 507          |

Note: Insertion in four (4) or more publications in a single month will be billed at the lowest published rate (12 month X 3 editions)

Regional Deadlines Available on Reguest

#### Agency Commissionable Advertising Rates

Applicable for Regional advertising. 15% commissions paid only to recognized agencies submitting camera ready copy. Rates are per edition per insertion. Color charges are net and non commissionable

| \$2,477 |
|---------|
| \$1,230 |
| \$864   |
| \$749   |
|         |

# **Regional Color Rates**

Regional Color Rates are Net Rate Only

| Process color / Single Page              | \$415 |
|--|-------|
| One standard color (Red or Blue) & black | \$ 95 |

### **Insider Newspapers, Inc.**

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